

WANTED.

LADIES TO MAKE SAMPLE patches at home; \$5 to \$10 weekly; no canvassing; reply envelopes for sample. Address: FOSTER MACHINE CO., 525 West 25th street, New York. 11

WANTED. — BY GENTLEMAN, 30 years old, of 12 years' experience, position as bookkeeper; will give best references. Address: "BOOKKEEPER," care Virginian-Pilot. ja31-3t

SITUATION BY EXPERT STENOGRAPHER. — Very rapid typewriter; six years' experience. LIGHTNING, care Virginian-Pilot. ja31-3t

WANTED. — PARTNER IN GOOD paying business; a rare chance for good live man with some capital; if you need business answer quick. Address: SYLVESTER, care Virginian-Pilot. ja31-3t

WANTED. — A NO. 1 SALESMAN OR saleslady; light high-grade work amongst ladies; good wages to quick, intelligent person. Address: HOWARD. ja31-3t

WANTED. — 50 CARPENTERS TO work on new hotel at Willoughby Beach. Apply to J. H. PIERCE, Outten street, or at Willoughby Beach. ja29-3t

WANTED. — TO INVEST IN SOME profitable business by an active business man; capital, where his services can be useful; correspondence confidential. Address: BUSINESS, care Virginian-Pilot. ja29-3t

WANTED. — SECOND-HAND TYPE- writer, cheap; state price. H. W. this office. ja29-3t

WANTED. — PARTIES FOR THE 1900 can save fifty per cent. Extra tickets on easy payments; new plan. Address: H. B., Virginian-Pilot office. ja29-3t

WANTED. — AN EXPERIENCED businessman. Apply at once. SAKS & CO., 214 Main street. ja29-3t

WANTED. — A HAND-SAW-FILER; best of references. Address: PIERCE, Virginian-Pilot office. ja29-3t

WANTED. — AN EXPERIENCED salesman; also a lady thoroughly experienced for coat and suit department exclusively. Apply in writing. A. M. BROWLEY & HORNTHAL. ja29-3t

A LADY OF THOROUGH EXPERIENCE wishes a situation as Housekeeper or Linen-Room Manager in a hotel. Distance no object. First class reference. Address: N. Virginian-Pilot office. ja31-3t

WANTED. — PRIVATE PUPILS in shorthand and bookkeeping. Address: D. R. COX, Norfolk, Va. de29-1m

WANTED. — EVERYBODY TO BUY our Teas, Coffees. Every purchaser is entitled to guess the number beans contained in a Mason Jar. The person guessing nearest will receive a gold watch. KING TEA AND COFFEE CO., 69 Market Place. ja31-1m

FOR SALE.

A HOUSE AND 2 LOTS FOR SALE for or for rent, and of 1000 sq. ft. Park View, Portsmouth, by E. J. MEARS. Apply on premises. ja29-1w

FOR SALE. — NEW CORNED MULETS in pork stands, halves, quarters, kites; cheap for cash. New Bonehead and Whole Codfish, English Bloaters, White Fat Mackerel, JOHN S. HUTCHINSON, 25 and 27 Roanoke dock. ja29-3t

I WILL SELL MY \$375 new upright French Walnut Piano for \$145 cash; must sell at once. Address: J. A., care Virginian-Pilot. ja29-3t

\$165. — ANOTHER GREAT BARGAIN—A Splendid Piano, nearly new, 3 pedals and all improvements; full case; only three months' use. Call and see it. A great opportunity to get a fine piano at your own price and terms. AMES & BURK, 169 Main street. ja29-3t

\$175. — UPRIGHT CABINET GRAND PIANO, as good as new; full scale and has fine action and tone; it is a genuine bargain. Call and investigate. AMES & BURK, 169 Main street. ja29-3t

FOR SALE. — DINING SALOON well established in splendid location and doing a good business; cheap. E. G., Virginian-Pilot. ja29-3t

SPECIAL NOTICES.

MONEY TO LOAN IN ANY amount, on any security, at low rates of interest. LEO JUDSON, Agent, of Music Building. ja29-1m

UNDERGRADUATE DOCTORS, Dentists, Pharmacists, Lawyers, practicing; soon graduated home. Box 156, Chicago. ja29-1m

NEW CORNED MULETS, PACKED in Norfolk and guaranteed cheap for cash. White fat Mackerel, Codfish, N. C. Herring, Smoked English Bloaters, JOHN S. HUTCHINSON, 25 and 27 Roanoke Dock. ja29-3t, tu, wd

BEECH GROVE DAIRY FURNISHES milk guaranteed 20 per cent. cream. Notify wagon to deliver to you daily, or drop a postal to H. W. SNEILING, Proprietor. ja29-1m

LADIES NEEDING TREATMENT for irregularities, Leucorrhoea or any other ovarian trouble, consult DR. JACKSON, 112 W. Mulberry street, Baltimore, Md. Private sanitarium; trained nurses. ja29-1m

THE WONDERS OF HYPNOTISM power; richly illustrated; all secret power; richly illustrated; all secret power; richly illustrated; all secret power. Write to-day. Send stamp. NATIONAL PUBLISHING CO., Dept. 12, Elwood Building, Rochester, N. Y. ja29-3t, tu, wd

\$25,000 TO LEND ON THE Building and Loan Association plan. W. H. SARGANT, Jr., Room 34, Lowenberg Bldg. ja31-1m

MONEY READY—NO WAITING. — QUICK LOANS—ON HOUSEHOLD FURNITURE, WHILE IN USE. Mortgages and other securities; liberal advances on salaries, rents, annuities, estates and permanent incomes. Interviews strictly confidential. NORFOLK MORTGAGE AND LOAN CO., W. H. HOFMEIER, new No. 35 Main street, Myrtle City Building, suite 5 and 6. ja31-1m

PROF. JAMES A. HARVEY'S immense success in all urinary troubles of a chronic nature. Special treatment for constipation, indigestion and all blood troubles. 425 Church street. ja31-1m

THE NORFOLK NATIONAL BANK. — Capital, \$100,000; surplus and profits, \$25,000. Average deposits, \$2,000,000. President, J. G. Womble; vice-president, C. W. Grady; cashier, Caldwell Hardy. ja31-1m

Insurance, Fire, SEABOARD FIRE INSURANCE COMPANY. — 21 Main street. Patronize a home company. ja31-1m

Stocks and Bonds. — MOTTU, de WITT & CO., 31 Granby st. Stocks and bonds. Southern Investments. Correspondence solicited. ja31-1m

RENT PAYS FOR HOME! — Will buy or build anywhere for you both house and lot; comparatively nothing required down. Call or write. D. J. TURNER & CO., Real Estate and Rental Agents, 70 Plume street. ja31-1m

ADIES! — Chichester's English Pennyroyal Pills (Diamond Brand) are the Best. Sufferers from all kinds of female troubles, such as irregularities, leucorrhoea, etc., should use Chichester's English Pennyroyal Pills. Sold by all druggists. Price, 25 cents. Chichester Chemical Co., Philadelphia, Pa. ja31-1m

AGENTS WANTED.

WANTED. — A CANVASSER TO sell Bibles, Pictures and House Furnishing Goods. Must have experience. Write to H. STUBBINS FURNITURE CO., Washington, N. C. ja31-3t

WANTED. — 2 OR 3 GOOD SALESMEN to sell Berry Plants for the largest berry nursery in the world. Address "B," care Virginian-Pilot. ja31-3t

WANTED. — CANVASSERS: Active man or woman; light work, good pay. Experienced canvassers preferred. Call at once. Room 406 Columbia Building. ja29-3t

FOR RENT.

FOR RENT. — TWO OR THREE comfortable rooms, furnished or unfurnished, for light housekeeping, good locality; convenient to business. References exchanged; no children. Apply at No. 126 Bank street. 11

FOR RENT. — THE THREE-STORY brick building, corner Water and Fayette streets, formerly occupied by W. Grady & Sons. Possession given at once. Apply at office of BYRD, BALDWIN & CO. 359-1f

FOR RENT. — THE THREE STORY brick Store, No. 600 Crawford street, corner of Kings, Portsmouth, formerly occupied by W. L. New & Co. Possession given at once. Apply to JOSEPH GRICE, 518 Middle street. 359-1f

FOR RENT. — STORES, 200, 201, 202 Church street at present occupied by S. Bachrach & Bro., D. R. Levy and Mrs. J. S. B. Anderson; possession January 1st, 1899. Apply to J. B. BAXTER, No. 211 Church street. 0618-1f

BOARDS.

PLEASANT FURNISHED ROOM. — with or without board, at 241 Church street, opposite St. Paul's Church. ja31-1m

FAVOR SUBSIDIES

The Directors of Board of Trade Pass Strong Resolutions.

They Ask the Virginia Representatives in Congress to Vote For the Bill Introduced to Encourage American Shipping.

A meeting of the directors of the Board of Trade was held last night, with President R. Henry Jones in the chair.

The meeting was called for the purpose of considering the bill before Congress, designed to encourage American shipping. Col. W. H. Taylor, Capt. J. W. McCarrie and Mr. Barton Myers appeared before the Board and spoke in favor of the bill.

It was stated that if it became a law that the railroad here would establish a steamship line to South America, which would be of untold value to this port.

The following resolutions were unanimously adopted:

Resolved, That the Board of Trade and Business Men's Association of the city of Norfolk, Va., believe that government aid is necessary to induce citizens of the United States to build and operate on the oceans merchant vessels to carry our foreign trade in competition with the vessels of foreign nations, which now monopolize said trade to the almost entire exclusion of vessels of our country; and,

Resolved, That prosperous shipbuilding and owning industries are essential to the welfare of the nation in time of peace, and to its safety in time of war, benefitting all our citizens, wherever and whatever may be their field of labor;

A WELL CONSIDERED PLAN.

Resolved, That the bill introduced in the Senate and House of Representatives December 19th, 1898, and entitled "A Bill to Promote and Increase the Foreign Trade of the United States and to provide Auxiliary Cruisers, Transports and Seamen for Government Use When Necessary," is believed to represent a well-considered plan for the creation and support of an ocean merchant marine under our flag, and that our Senators and Representatives are urged to give it their active support as a great national measure, irrespective of party politics;

Resolved, That copies of these resolutions be given to the Associated Press and forwarded to the President and to members of the Senate and House of Representatives representing this State and district.

WHAT MR. KIMBALL SAYS.

Mr. F. J. Kimball, of the Norfolk and Western, was in Philadelphia a few days ago to attend a meeting of the directors of his road called to discuss the proposed "South American line." To a newspaper man he said:

"The bill to promote commerce, reported yesterday favorably by the Committee on Merchant Marine and Fisheries of the House and the Senate Committee on Commerce, becomes a law, people interested in the Norfolk and Western railroad propose establishing a line of steamships between Norfolk and the Argentine Republic, Uruguay and Brazil."

Norfolk is especially well situated for South American business, inasmuch as many of the articles consumed in South America are produced in the Southern States. The steamship line will be an Atlantic outlet for the seven railroads concentrating at Norfolk. At the present time all the business between South America and the United States is done in English ships; not a single American vessel is engaged in the trade."

PAST YEAR REPORTS.

FIGURES FURNISHED BY BUREAU OF STATISTICS.

The details of the import trade of the United States in the year just ended have just been completed by the Bureau of Statistics. They show the smallest importation in twenty years, with the single exception of the year 1885. The total imports for the year are \$631,958,229, the revised figures being slightly in excess of those of the preliminary statement issued by the Bureau of Statistics earlier in the month. This is \$100,000,000 less than the imports of 1897, and \$200,000,000 less than those of 1892, while, as already indicated, they are the lowest in twenty years with the single exception of 1885. The reduction of imports is altogether in articles free of duty, the dutiable imports in 1898 being \$366,595,549, while those of 1897 were \$365,362,240, while the free of duty articles imported amounted

in value in 1898 to \$268,362,680, against \$277,329,110 in 1897.

This reduction of \$100,000,000 in the importation of non-dutiable articles in due, first, to a very great reduction in the importations of wool and the transfer of wool from the free to the dutiable list; second, to a reduction in the free importation of manufactured articles whether for use in the mechanic arts or for consumption; third, to the transfer of tea from the free list to the dutiable list; and fourth, to a reduction in the prices and also a slight reduction in the quantity of coffee imported. The class "articles of food and live animals," which amounted to \$118,441,700 in 1897, was but \$87,323,644 in 1898, and this, as already indicated, is readily accounted for by the transfer of tea from the free to the dutiable list, and second, by the reduced prices as well as reduced importations of coffee and certain other articles which still come in free of duty, but the price having reduced, do not make as large a total in values as last year. Articles manufactured for use in the mechanic arts fell from \$25,293,522 in 1897 to \$19,557,517 in 1898; articles manufactured for consumption fell from \$29,942,277 in 1897 to \$7,812,547 in 1898, and articles of voluntary use, luxury, &c., fell from \$6,702,370 in 1897 to \$3,551,377 in 1898. The above statements all relate to the non-dutiable importations.

Under the dutiable head the imports of 1898, as already indicated, differ but little from those of 1897. Articles of food and live animals, coming in under the dutiable list, amounted in 1898 to \$100,506,148, against \$102,749,373 in 1897. Articles in a crude condition for domestic industry show a marked increase, being \$49,079,821 in 1898, against \$22,555,791 in 1897, this being due to the general activity on the part of manufacturers and to the fact that wool was, in July, 1897, transferred from the free to the dutiable list. Articles manufactured for use in the mechanic arts amounted in 1898 to \$39,961,169, against \$53,875,363 in 1897, and articles manufactured for consumption amounted to \$96,962,272 in 1898, against \$97,895,605 in 1897, and \$100,381,208 in 1896. Articles of voluntary use, luxury, &c., under the dutiable list, amounted in value to \$89,695,132 in 1898, against \$76,625,105 in 1897. Of the total importations of 1898, 42.2 per cent. were imported free of duty, against 50.9 per cent. in 1897, 48 per cent. in 1895, 56.7 per cent. in 1894, 51.8 per cent. in 1891, 35 per cent. in 1890, and from 22 to 35 per cent. in the years ranging from 1881 to 1891.

The reduction of more than \$100,000,000 in imports is apportioned among the great groups as follows: Articles manufactured for consumption, \$14,000,000; articles manufactured for use in the mechanic arts, \$22,000,000; articles of

—THE—
Hat and Furnishing
.. Departments ..
are not exempt from the general price slashing—it means big savings to Hat and Furnishing Buyers.

\$7.37

Honest reductions—reductions that reduce are what make honest bargains. The Suits and Overcoats offered this week at the Great Stock-Relief Unloading Sale for Seven Thirty-Seven show for themselves the genuineness of reduction claims—a critical comparison with goods offered elsewhere will thoroughly convince the shrewd bargain seeker that they are values which cannot be duplicated at any other store.

Stylish Suits, in double and single-breasted sacks, square or round cut, of nobby plaids, checks and mixed effects, among them blacks and blues—of thoroughly dependable cloths—made and trimmed in first-class manner.

Overcoats of Coverts, Meltons and Kerseys, in tans, browns and other stylish shades—including blacks and blues—Overcoats to please every idea and taste, matters not how fastidious. They are going to be sold—nothing will be carried over until next season that can be turned into cash—take your choice—Seven Thirty-Seven.

\$8.88

Honest Goods—honest values and honest representations are the mighty magnets that attract the crowds. The irresistible power of low prices move these famous Eight Eighty-Eight Suits from the counters every hour in the day and every day in the week. Men's Suits of this superior standard of manufacture will always command ready buyers for the small sum of Eight Eighty-Eight, when it is considered that the cloth alone in time of the suits represents more intrinsic value than is actually charged for the suits made up ready to wear, to say nothing about their being tailored in our own workshops by our own tailors and are guaranteed to fit equal to any twenty-five dollar measure made suits, produced by any tailor in the land. The instructions from the headquarters are positive; matters not what the cost or loss—but sell the goods—realize the money—if interested the time is now.

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Blooming in Its Bloom

THE GREAT STOCK RELIEF UNLOADING SALE

forges steadily onward—spreading its tidings of wonderful money-saving opportunities into every home of Norfolk and its tributaries—Another week of price slashing—another week of unprecedented selling of the Brightest, Grandest Bargain Creations in Men's, Boys and Children's Attire ever offered in the history of the store—Cullings from costlier lines have been made to fill the gaps made by the heavy selling of last week, and to-day the assortment of these great specials is greater, more varied and complete than ever.

Price Slashing All Over the Pants Stock

\$1.47 Like all other departments in the big store, the Pants stock must be cut down. One Forty-seven takes the choice of sizes of a raft of durable Men's Pants—strong materials—properly made—in every way good, honest, durable pantaloons—excellent goods for the men of toil for every day hard service, whilst many are neat and slightly patterned, suitable for evening wear—unequalled offerings for the insignificant price of One Forty-Seven.

\$2.39 Some of the best Pants property ever placed on clothing tables awaits the bargain seeker in the line of Pantaloons this week quoted at Two Thirty-Nine. Plenty of good desirable styles taken from the suit stock, having become odds by reason of combination sales—the material alone in many actually cost more than we are charging for the Pants made up—to say nothing about their trimmings and workmanship, which are first-class in every particular. This special stands before you as a big money saver—better take advantage of it.

\$1.98 The East Window shows some of the samples of an endless variety of choice Men's Pants offered this week at One Ninety-Eight. The line consists of Checks, Stripes and Mixtures in Cassimeres and Cheviots—among them blacks and blues and a big variety of dressy worsted effects—not a pair in the entire lot worth less than a third and some half again as much as the special cut price now quoted—as long as they last—One Ninety-Eight.

\$2.87 Bargain time is indeed at hand when Pantaloons like those contained in the two Eighty-Seven special are offered. Regular tailors prices are more than double for pants made of no better material, nor containing better work or trimming, and the chances are in most instances they wouldn't fit as well. A well organized tailor shop, on the floor above, is at your disposal for any alterations necessary, free of any extra charge. A correct and accurate fit is guaranteed, just the same as though the full value were paid for the goods—it pays to investigate the big bargain values in Men's Pants at Two Eighty-Seven.



food and live animals, \$32,000,000, and articles in a crude condition for domestic industry, \$29,000,000.

Meeting of the Water Board.

The Water Board met yesterday afternoon to consider an alteration in the plans for the filter plant.

The superintendent, Mr. Smith, says it was decided to brick the bottom and sides of the small reservoir and use that for the filtered water, instead of the large one, which was first intended to be used.

Methodist Preachers' Meeting.

The Methodist preachers convened at Epworth Church yesterday morning and were called to order by the president, Rev. W. H. Edwards. The following reports were heard from the churches:

Rev. R. H. Bennett reported that Rev. J. W. Crider preached for him at McKendree Sunday morning, and Rev. A. G. Brown, D. D., presiding elder, held his first quarterly meeting and preached at night. Received two accessions to church membership.

Rev. L. B. Betty preached a special sermon to the young people at Monumental, Portsmouth, at 11 o'clock Sunday morning.

Rev. J. F. Casey reported good congregations at Port Norfolk, considering the weather.

Rev. Dr. A. G. Brown filled his first appointment at Oaklette Church, Norfolk county, Sunday morning.

Rev. R. F. Randle had a small congregation at Central Church, Portsmouth, at 11 a. m., but a very fine one at night.

The usual congregations attended services at Lambeth's Point.

At Epworth Church Rev. Dr. W. J. Young preached in the morning and Rev. Henry Varley, of London, at night.

Rev. Daniel T. Merritt had good congregations at Huntersville Church and pleasant services.

Fair congregations attended the services at LeKies' Memorial.

Rev. S. C. Hatcher received two on profession of faith at Queen Street Church.

Rev. W. C. Vaden, presiding elder of the Portsmouth district, preached at Franklin and Courtland, Southampton county, Sunday.

At Centenary Rev. W. H. Edwards preached morning and night. Rev. Dr. Young delivered a discourse on temperance in the afternoon to the W. C. T. U. Rev. C. E. Watts, of East Norfolk circuit, was present at the conference.

All glasses prescribed by Dr. Weck guaranteed. Examinations free. 210 Main street.

Unequalled Money
Saving Chances
in the Boys' and Children's Departments—Cut Prices reign supreme. Buying of Boy's and Children's Attire was never made so easy.

\$5.83

Men's Suits at Five Eighty-Three spread volumes of genuine bargain meaning—the cloths are good woolen fabrics—the patterns choice—the workmanship of an excellent order—they are as perfect as those that cost double—the styles equal to any that cost treble—made into fashionable sack coats, single or double-breasted—They are big leaders for Five Eighty-Three—everybody says so, and what everybody says must be so—More sizes to-day than ever, plain and fancy patterns—rough and smooth effects—good-looking, tip-top Men's Suits that are just as good for solid value, worth and wear, as one dollar is worth another—If interested come early—first come, first served.

\$9.69

The steady response—the continuous rush—the many well pleased customers speak convincingly of the true merit—worth and cheapness of the suits and overcoats offered this week at the Great Stock-Relief Unloading Sale. A true harvest for the practical buyer—the shrewd economist—a clear saving of five dollars and in many instances even still more on suits and overcoats taken from the cream of the stock. Nine Sixty-Nine takes a choice of suits, made up into single and double-breasted sacks—long and short lengths, with high or moderately low cut vests—narrow or medium full cut trousers—of first-class worsteds, tweeds, cassimeres or chevots, in the nobby plaids, checks and mixtures of this season's noblest designs, including plain blacks and blues in rough or smooth effects, with plain or satin facings—as stylish in appearance and perfect in fit as any made to measure suits, from the highest priced merchant tailor.

The Overcoats are the season's swiftest productions, including black, blue and brown meltons and nobby tan coverts with handsome plaid linings or through-out lined with silk—short or knee lengths—full or half box backs—double stitched seams—self or velvet collars—excellent qualities—all cutting from much costlier lines.

Specimen Suits and Overcoats of the Nine Sixty-Nine specials on display in the West Window—take your choice—Nine Sixty-Nine.

FOUNDER'S DAY.

CELEBRATED AT HAMPTON NORMAL SCHOOL SUNDAY.

The Founder's Day celebration at the Hampton Normal School Sunday afternoon was attended by a number of people, and while the exercises were not what the authorities of the school had expected, they were thoroughly enjoyed by those who were present.

Bishop McVikar, of Rhode Island, had accepted the invitation to deliver the annual address, and up to several days ago was confident he would be able to fill his engagement. However, at the last moment, the Bishop was compelled to telegraph that owing to some unavoidable circumstances he would be unable to be present and take part in the exercises. This caused the authorities of the Normal to make the occasion a home affair.

At 4 o'clock Sunday afternoon Dr. H. B. Frisell, of the school, delivered an address in the chapel. The speaker took as his theme "The Life of General Armstrong," who, in 1870, founded the institution. He referred to the life of the great educator as being wholly devoted to the cause of learning. His faith and courage and simplicity, as well as his love for the work which he had started, lived in the memory of many a young man and woman who had been given the opportunity through this school to enter the world with bright and happy prospects.

After speaking of the legacy which General Armstrong left to the school, Dr. Frisell closed his address with an appeal to his listeners to make the life of this great man a living example.

At the conclusion of Dr. Frisell's address the congregation joined in singing General Armstrong's favorite war song, "They Look Like Men of War," after which the afternoon services came to a close.

Sunday night at 7 o'clock the students took charge of the celebration and their service was another fitting tribute to the life of General Armstrong.

The Lounge.</